



SEPTEMBER 2017



JASON ELLINGTON
President & Owner
Ellington AC & Heat

“ESC has helped me to grow as an owner, a manager, and a coworker. Even though we have been using the program for 4 years I feel there is always something to learn about the program. *The amount of collaboration and information ESC can give your team is priceless.*”

Ellington Air Conditioning & Heat

Award-winning company, Ellington AC, is based in Rockledge, Florida, and emphasizes customer experience by empowering team members to act with integrity.



Increase from \$0 in 2009 to \$5M currently, with a 25% growth trend



Highest-rated and most reviewed contractor in hometown of Brevard County, Florida

How Has ESC Helped?



Mobile Efficiencies

- 20% increased technician productivity
- Reduced receivables with credit card processing

Reporting & Metrics

- Measure tech performance to drive improvement
- Understand the business from high level and in detail



GPS Vehicle/Workforce Tracking

- Reduced travel time and overhead expense
- Saved business from fraudulent labor dispute