HVAC SOFTWARE BUYING GUIDE

Key Steps To Take & Questions To Ask Before Buying HVAC Software

IDENTIFY

Identify your business goals and pinpoint challenges your company faces

Questions to ask:

- Where do I want my business to be in five years?
- If I could improve one area of my business, what would it be?

RESEARCH

Research and compare HVAC software features to help explore your options

Questions to ask:

- Does the software have a dispatch board?
- Is there a mobile app/capability?
- What third-party tools can integrate with this solution?

PRIORITIZE

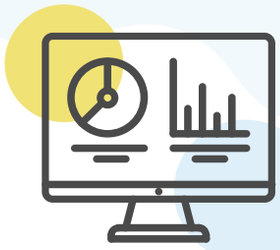
Prioritize your company's needs and identify which software features will be most valuable

Questions to ask:

- What daily tasks take up the most time for office staff?
- What areas do techs need help with?
- What software feature could help us solve this daily challenge?

CONSIDER

Consider your options by reading reviews, reaching out to a rep and demoing the software



Questions to ask:

- How much will the software cost?
- We need to do X, how can this software help?
- Are there customer case studies/testimonials we can review?

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www.fieldedge.com
(800) 226-7529
sales@fieldedge.com